

10A NCAC 14C .2002 INFORMATION REQUIRED OF APPLICANT

(a) An applicant shall identify:

- (1) the counties that are proposed to be served by the new office;
- (2) the proposed types of services to be provided, including a description of each discipline;
- (3) the projected total unduplicated patient count of the new office for each of the first two years of operation;
- (4) the projected number of patients to be served per service discipline for each of the first two years of operation;
- (5) the projected number of visits by service discipline for each of the first two years of operation;
- (6) within each service discipline, the average number of patient visits per day that are anticipated to be performed by each staff person;
- (7) the projected average annual cost per visit for each service discipline;
- (8) the projected charge by payor source for each service discipline;
- (9) the names of the anticipated sources of referrals; and
- (10) documentation of attempts made to establish working relationships with the sources of referrals.

All assumptions, including the specific methodology by which patient utilization and costs are projected, shall be stated.

(b) An applicant shall specify the proposed site on which the office is proposed to be located. If the proposed site is not owned by or under the control of the applicant, the applicant shall specify an alternate site. The applicant shall provide documentation from the owner of the sites or a realtor that the proposed and alternate site(s) are available for acquisition.

(c) An applicant proposing to establish a new home health agency pursuant to a need determination in the State Medical Facilities Plan to meet the special needs of the non-English speaking, non-Hispanic population shall provide the following additional information:

- (1) for each staff person in the proposed home health agency, the foreign language in which the person is fluent to document the home health agency will have employees fluent in multiple foreign languages other than Spanish, including Russian;
- (2) description of the manner in which the proposed home health agency will market and provide its services to non-English speaking, non-Hispanic persons; and
- (3) documentation that the proposed home health agency will accept referrals of non-English speaking, non-Hispanic persons from other home health agencies and entities within Medicare Conditions of Participation and North Carolina licensure rules.

*History Note: Authority G.S. 131E-177(1); 131E-183;
Eff. March 1, 1996;
Temporary Amendment Eff. February 1, 2009;
Amended Eff. November 1, 2009.*